

TOP AGENT

MAGAZINE



MAELIA DAVIS
& MYRA GARCIA



Together, Top Agents Maelia Davis and Myra Garcia run a team called M2 Property Group (Myra & Maelia) with Myra leading the Rio Grande Valley team and Maelia leading the Houston team.

From flipping houses in California to becoming a powerhouse real estate broker in Texas, Maelia Davis' journey into the world of real estate is a testament to her passion for the industry. After purchasing her first house in 1997, she began renovating it, which sparked her desire to explore this field. "I flipped that house and continued flipping until 2012," she explains. "So every two years I would

buy a house, fix it up, and sell it." After retiring from her job at Univision Television Network and relocating to Houston in 2012, she took her passion to the next level, working full-time as an agent. Maelia encouraged her best friend, Myra Garcia, to enter the real estate industry. "We have been friends since we were eight years old, and come from similar backgrounds," Maelia explains. "We're

both Cuban and bilingual, and have a thirst to make a difference.” Myra worked in Economic Development in the Rio Grande Valley for over 30 years, among other projects, so Maelia knew she would be an amazing agent. The first week Myra began working as an agent, she closed a deal, and has been unstoppable ever since. They immediately found that their skillsets balanced

each other perfectly, and knew that they could reach great heights together.

Together, Maelia and Myra run a team called M2 Property Group (Myra & Maelia) with Myra leading the Rio Grande Valley team and Maelia leading the Houston team. “We run both offices like one big family,” they explain. “Sharing





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resources, ideas, cross-marketing properties, and cross-training—but most importantly, we share a vision to create a space for our agents to develop a thriving business that provides exemplary service to our clients.” Their first location was Houston, where they experienced tremendous growth in production numbers and agent count. The Houston office is largely residential-focused, while the Rio Grande Valley location is 90% commercial. “With proximity to Mexico, the ongoing need for investment

properties from international clients as well as investors within the US, investing in the Valley makes sense,” Maelia explains. “Texas is very business friendly not having a state income tax, and with the majority of the Valley along the border consisting of Opportunity Zones, there are many tax benefits as well.” The team covers a vast area, catering to clients in Houston, Austin, San Antonio, Denton, as well as the entire Rio Grande Valley including South Padre Island. With an unwavering commitment to meeting

their clients' needs, Maelia and Myra's success story continues to inspire.

Maelia and Myra's dedication to providing top-tier service sets them apart in the competitive world of real estate. With an impressive 70% of their business coming from referrals, their unique offerings, such as the 'Home Readiness Team,' demonstrate their commitment to client satisfaction. From deep cleaning services that tackle even the most overlooked areas of a home to professional staging and photography, Maelia and Myra ensure that every listing they represent looks like a model home. "During COVID, there were a lot of agents that were just taking a cell phone picture of the outside because they figured it was going to sell fast and why spend the money," Maelia explains. "But we never did

that, we always want to make sure all of our clients' houses look fantastic—they tend to sell faster and for more money." This attention to detail, even during challenging times, has solidified their reputation as reliable and thorough agents. Maelia and Myra's refusal to cut corners, combined with their tireless work ethic, drive their success, making them an invaluable resource for clients navigating the ever-evolving real estate market.

Active in their community, Maelia participates in and supports local events and organizations. Hosting a community event every quarter, the team works to uplift the area they serve. Maelia says, "We support Bridgeland, Salyards Middle School, and Swenke Elementary, contributing to Teacher Appreciation initiatives and other





school events.” Additionally, Maelia and Myra’s office organizes a variety of activities, such as a free paper shredding event, an Easter celebration, and a 5k fundraiser for A Shelter for Cancer Families supporting patients’ families.

Every October, the brokerage hosts an off-site Business Plan Summit at exciting locations across Texas, such as South Padre Island, Port Aransas, Lake Conroe, and more. “All the agents come away with a Business Plan as well as a full calendar of events for the upcoming year,” they explain.

“We believe it’s one of the keys to our success—because we believe (especially in a year like 2023) that hope is not a plan.”

In the future, Maelia and Myra plan to continue running a thriving business full of like-minded agents who value their clients’ success. “We get to work with all types of people, and we make the buying or selling process so much easier for them. Being part of their journey is so emotionally rewarding, and it’s the reason we love what we do.”



For more information about Maelia Davis and Myra Garcia, call 310-977-7269 or email maelia@remaxpropgroup.com